

## Job offer #20250727 - Product Manager F/M

XENOCS is an innovative international group, specializing in the development and commercialization of cutting-edge solutions for the characterization of materials at the nanometric scale through X-ray diffraction. We serve an international clientele composed of researchers in universities and laboratories, as well as manufacturers of analytical equipment. Founded in 2000, the company was spun off from the Institut Laue Langevin and is based in Grenoble, with subsidiaries in the United States, Denmark, and China. Our international team consists of over 100 passionate employees.

Join us as :

### **Product Manager F/M**

We offer you the opportunity to join a growing company, within a multicultural, dynamic, and innovative team. You will work in a collaborative environment in modern offices located on the Presqu'île de Grenoble, designed to foster work-life balance and optimize the performance of our employees.

### **MISSION**

The Product Manager plays a pivotal role in defining, developing, and managing Xenocs' product portfolio. This strategic position involves translating market insights and customer needs into clear product requirements, managing product lifecycles, and working cross-functionally with R&D, engineering, marketing, and commercial teams to ensure the success of our SAXS solutions. The Product Manager acts as the driving force behind product innovation, positioning, and competitiveness, ensuring our offerings meet technical standards and capture strategic market opportunities.

The Product Manager is part of the Product Development and Operation Team and reports directly to the Product Development and Operation Director.

### **MAIN RESPONSABILITIES**

- **Define and Own the Product Roadmap**

Develop, maintain, and communicate a clear, prioritized product roadmap aligned with market trends, customer feedback, technological advancements, and business objectives. Ensure stakeholders are informed of progress and strategic direction.

- **Translate Market and Scientific Needs**

Collaborate closely with the Product Marketing Manager to understand customer segments, generate detailed product requirements, use cases, and value propositions that address real-world scientific and industrial challenges.

- **Cross-Functional Leadership**

Partner with R&D, engineering, applications, and operations teams to drive product development, coordinate timelines, and balance scope, schedule, and resource constraints. Facilitate effective communication across teams to ensure alignment.

- **Voice of the Customer**

Engage with key opinion leaders, research institutions, and industry partners to gather insights, validate product direction, and incorporate customer feedback into the development process.

- **Lifecycle Management**

Oversee the entire product lifecycle—from conception and development through launch and end-of-life—ensuring each stage aligns with commercial targets and technical excellence.

- **Performance Indicators & Feedback Loops**

Define success metrics for each product, monitor performance post-launch, and utilize data insights to drive continuous improvement and innovation.

- **Regulatory & Compliance**

Ensure product designs, specifications, and development processes comply with relevant industry standards, especially in regulated markets such as pharma and biotech.

## CANDIDATE PROFILE

### Technical Background :

- Master's or PhD in Physics, Materials Science, Chemistry, Engineering, or a related technical discipline.
- Business or product management training is a plus.

### Skills :

- Strong analytical, organizational, and problem-solving abilities.
- Excellent communication and teamwork skills across technical and commercial functions.
- Demonstrated success managing complex products with multiple dependencies.
- Comfortable working within agile development processes and tools.

### Experience :

- 5–7 years of experience in product management or a technical product development role within a scientific instrumentation or high-tech environment.
- Familiarity with SAXS or adjacent scientific/technological fields.

This position offers an exciting opportunity to shape the future of SAXS technology, enabling advancements that impact scientific discovery and industrial innovation worldwide. Join a pioneering company dedicated to pushing the boundaries of analytical instrumentation.

Interested ? Please send your application at [recrutement@xenocs.com](mailto:recrutement@xenocs.com) and [fchretien@cns-worldwide.com](mailto:fchretien@cns-worldwide.com)